

Distributor Customer Setup/Credit Application

GENERAL INFO	
Date	
Company Legal Name	
Bill To Address <i>(Cannot be a P.O. Box)</i>	
City	
State/Province	
Zip/Postal Code	
Ship To Addresses <i>(If different from Bill to, then list all, cannot be a P.O. Box)</i>	
Company Phone #	
General Email	
Federal Tax I.D (EIN) #	
Type of Business	<input type="checkbox"/> Corporation <input type="checkbox"/> Incorporate <input type="checkbox"/> LLC <input type="checkbox"/> Partnership <input type="checkbox"/> Sole Proprietorship <input type="checkbox"/> Public
# Of Years in Business	
Dun & Bradstreet #	
Credit Limit Requested	

Special Shipping Requirements <i>Please check as many as applied:</i>	<i>(Additional fees may apply)</i>	
	<input type="checkbox"/> Need a Liftgate	<input type="checkbox"/> Have a Dock
	<input type="checkbox"/> Ship completes only	<input type="checkbox"/> Allow partial shipments on order
	<input type="checkbox"/> Inside Delivery needed	<input type="checkbox"/> Delivery appointment needed
Type of Payment <i>(Please select one)</i>	<input type="checkbox"/> ACH	<input type="checkbox"/> EFT <input type="checkbox"/> Cheque

Please email your remittance advice to: accounting@nacecare.com

COMPANY CONTACT DETAILS <i>(attach documents if required)</i>		
President/Owner		
Email Address		Phone #
Purchasing Manager		
Email Address		Phone #
Operation Manager		
Email Address		Phone #
Pricing Updates		
Email Address		Phone #
Accounts Payable		
Email Address		Phone #
Invoices/Statements		
Email Address		Phone #
Order Confirmations		
Email Address		Phone #
Shipping Notifications With Tracking # Links <i>(Leave blank if non required)</i>		
Email Address		Phone #
Service Department	<input type="checkbox"/> Yes <input type="checkbox"/> if yes, do you consent to be listed to our website as a repair location? <input type="checkbox"/> No <input type="checkbox"/> if no, have arrangements been made with a service centre? <input type="checkbox"/> Yes <input type="checkbox"/> No	
Email Address		Phone #

TRADE REFERENCES <i>(Two References required unless using Credit Card for Terms)</i>	
Company Name	
Company Address	
Contact Full Name	
Title	
Email	
Phone #	

Company Name	
Company Address	
Contact Full Name	
Title	
Email	
Phone #	

Disclosure Statement: <i>I do hereby authorize all trade references to release the necessary information to secure credit</i>	
Print Full Name	
Print Title	
Signature	
Signed Date	

Authorization to Charge Credit Card	
Card Holder Name	
Card Holder Number	
Expiry Date	CVV:
Credit Card Type <i>(Please select one)</i>	<input type="checkbox"/> Visa <input type="checkbox"/> Mastercard <input type="checkbox"/> American Express <input type="checkbox"/> <i>I do hereby authorize Nacecare Solutions to charge the above credit card for invoices upon shipping (no terms required)</i> Or: <input type="checkbox"/> I will call Nacecare with my Credit Card information Please contact Accounting @ 1-905-795-0122 ext.254
Print Full Name	
Print Title	
Card Holder Signature	
Signed Date	

To be filled out by Nacecare Sales only	
Customer Group <i>(Sales Reps need to select group prior sending form to the office)</i>	<input type="checkbox"/> Jan San Full Line <input type="checkbox"/> Hotel/Food <input type="checkbox"/> AIS/Rental <input type="checkbox"/> Vacs Only <input type="checkbox"/> Service Centre <input type="checkbox"/> Parts Only Other:
Territory	
Territory Mgr./Agent	
RSM (if applicable)	
End-User Pricing	
Buying Group (If applicable)	
To be filled out by Nacecare Finance only	
Credit Limit Approved	
Terms Approved	
Nacecare Account #	
Setup Date	

MAP COMPLIANCY AGREEMENT

As a global leader in commercial floor cleaning equipment, NaceCare Solutions, is focused on maintaining high margins for our Distributor, Dealer and Retail networks. In recognition of the investment in time and resources required for our high-quality partners to provide the level of customer service and product knowledge expected from our customers, NaceCare is committed to enforcing policies which allow our resellers to maintain high profit margins through the sale of our products. NaceCare has an established Minimum Advertised Price (MAP) Policy that an Authorized Reseller must follow for the advertising and marketing of all NaceCare products. All NaceCare Authorized Resellers must agree to the terms and conditions of the following MAP Policy.

NaceCare Solutions' MAP Policy Guidelines for NaceCare Products

MAP pricing for all NaceCare products is the current List Price which can be found on your current price list. All advertised prices must be at or above MAP for all our products.

Distributors, Dealers and Retailers are not required to list prices in advertising. If a price is listed in an advertisement, it must be at or above MAP. Other statements such as "call for price" or "call for quote" are acceptable and permitted.

Resellers are also responsible for ensuring their NaceCare Mount pricing is at or above MAP on internet search engines. Resellers are free to set the actual price of any product as long as the MAP pricing is the most recent publication of the price list. NaceCare 's MAP policy for all products apply to advertising placements, including but not limited to: print ads (inserts, magazines, newspapers, catalogs, mail order catalogs, etc.), broadcast (radio and TV), direct mail, faxes, internet placement with third parties (banner ads, broadcast emails, destination pages, third-party sites), internet placements on resellers own website, and any flyers, posters or coupons

From time to time, NaceCare may itself or may permit resellers to advertise MAP Products at prices lower than the MAP price. In such events, NaceCare reserves the right to modify or suspend the MAP price with respect to the affected products for a specified period.

Pricing Statements

NaceCare' s MAP Policy does allow resellers to omit pricing entirely from advertisements and/or advertisement statements such as "Call for Price" or "Call for Quote."

Third Party Marketplaces

RESELLER SHALL NOT PROMOTE, MARKET, ADVERTISE, OFFER TO SELL OR SELL ANY PRODUCT ON OR THROUGH ANY ONLINE MARKETPLACE OR AUCTION SERVICE (E.G., EBAY, AMAZON, OR LIKE WEBSITES), EXCEPT AS MAY BE EXPRESSLY CONSENTED TO BY

NACECARE AND IT BEING UNDERSTOOD THAT NACECARE MAY WITHDRAW ITS CONSENT AT ANY TIME.

Free Offers Associated with NaceCare Product

Free shipping and/or handling, 0% sales tax, or free financing promotions do not violate the MAP.

All NaceCare Products Price Matching Policies

Price matching policies are acceptable. Price matching cannot be used as a valid reason for violations of NaceCare's MAP Policy. Advertised price must always be at MAP or higher.

Failure to Comply with the MAP Policy

At the sole discretion of NaceCare, failure to comply with MAP, intentional and/or repeated failure to abide, may result in the immediate loss of Authorized Reseller status and your ability to purchase all NaceCare products both directly as well as through distribution.

NaceCare will utilize the following steps to resolve MAP violations:

1. All dealers selling NaceCare products which have not signed our MAP Policy agreement are classified as Unauthorized Resellers.
2. Distributors of NaceCare are required to provide a signed MAP agreement from any dealer selling NaceCare products. Unauthorized dealers should not be sold to or provided a feed from any distributor whatsoever.
3. Violations from Authorized Resellers will need to be corrected within 24 hours of notification.
 1. First Violation: Authorized Reseller's account will be put on hold temporarily and a written warning will be provided. MAP violations must be corrected within 24 hours. Upon correction and following 30 days of compliance, violation will then be cleared.
 2. Second Violation: MAP violation must be corrected within 24 hours and Authorized Reseller's account will be put on hold for 30 days.
 3. Third Violation: Authorized Reseller's account will be put on hold for 180 days. After this duration, NaceCare will review and determine if account is to be reinstated.
 4. Fourth Violation: Should NaceCare decide to reinstate an Authorized Reseller who has previously demonstrated a third violation, yet violates a fourth time, the account will be suspended indefinitely.

***NaceCare will issue a new price list annually. Pricing must be updated immediately upon receipt. ***

MAP Policy Confirmation Agreement

This NaceCare MAP Policy and Confirmation Agreement is made on this date of

by and between, NaceCare Solutions and

NaceCare places great value on the efforts of all distributors, dealers, and retail partners to represent our products and support their customers. Our MAP policy is intended to encourage competition for the sale of our products in a manner that is consistent with the long-term interests of our customers. We are confident that you share our commitment to customer satisfaction and as such, we ask that you acknowledge by signing this MAP confirmation agreement.

Thank you for your prompt attention to this matter, and your continued support for NaceCare products.

Read and Understood

Authorized End-User, Retailer	
Company Name	
City	
State/Prov	
Zip/Postal Code	
Web URL	

Authorized Reseller Representative	
Print Full Name	
Print Title	
Email	
Phone #	
Signature	
Signed Date	

Please return the form to your Sales Representative or email to hphung@nacecare.com

415 Annagem Blvd., Mississauga, Ontario, CANADA L5T 3A7

Tel: 905.795.0122 Fax: 905.795.0038

Toll Free: 1.800.387.3280 Fax: 1.800.709.2896 Email: info@nacecare.com www.nacecare.com